



HANDY LIMITED

30 YEARS OF EXCELLENCE



Nick Harland-Smith
Managing Director
at Handy Ltd

“ From our humble beginnings within the fashion sector, we have grown to understand and respond to the diverse needs of the UK bedding and upholstery industries and develop a service which is truly unique.

We have built strong relationships with our trusted long-term and exclusive suppliers to offer an extensive range of products to our manufacturing partners, while offering specialist services designed to support and improve efficiencies within their manufacturing processes.

It is this willingness to adapt that has made us the leading component supplier to well-known bedding and upholstery brands and has driven us to innovate, launching new services and supporting new sectors such as Automotive, Office and Aerospace.

I invite you to read through our corporate brochure and get in contact to see how we can further support your business needs.



Leading UK supplier of bedding and upholstery components

Established in 1991, Handy is an acknowledged market leader specialising in the supply of components and specialist services to bedding and upholstery manufacturers as well as serving other sectors including foam conversion, office furniture, automotive and aerospace industries.



Quality you can trust, time and time again

With an inventory of over 1,500 tried and tested products, we pride ourselves on delivering a first-class service to our customers and offer value added services such as customer driven product development, button covering, tufting assembly and bespoke packaging. We always work closely with our customers to meet their needs delivering on time, every time.

Tried and tested components from leading manufacturers

We have developed rock solid and exclusive relationships with world-leading component producers to ensure that we can offer an extensive range of high-quality components and ensure manufacturers can choose the right product, first time. Our wide range of products for each sector include:

Bedding Bed Bases

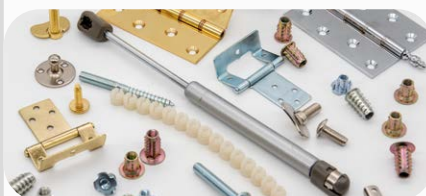
Castors
Glides
Legs
Linking Systems
Linking Bars
Inserts, T-Nuts,
Bolts & Hinges
Headboard Bolts
Drawer Components
Guest Bed Legs
Staples & Guns
Tacking Strip
Ottoman Mechanisms &
Gas Pistons
Corner Brackets
Floor Protection
Divan Corner Protection
Polyfoam Profiles
Headboard Construction
Components

Mattresses

Tufting Products
Narrow Woven Tape
Butterfly Springs
Stockinette
Silk Film
Ventilator Attaching
Machinery
Ventilators
Zip, Velcro & Narrow Elastic
Staples & Guns
Needles
Thread
Side Stitching
Simalfa Glue (Water-Based/
Hot Melt)
Aerosols
Labels

Upholstery Frame

Seat & Back Suspension
Sisiara Seat Suspension
Tacking Strip
Staples & Guns
Inserts, T-Nuts,
Bolts & Hinges
Corner Brackets
Simalfa Glue (Water-Based/
Hot Melt)



Finishing

Castors
Glides
Legs
Buttons
Button Covering Equipment
Button Tufting Products
Needles
Linking Systems
Zip, Velcro & Narrow Elastic
Decorative Nails & Trim
Piping cord
Stockinette
Silk Film
Polyfoam Profiles
Thread
Panel Fasteners
Staples & Guns
Decorative Nails & Trim
Aerosols
Labels

Fashion Button

Covered Buttons
Buckles
Covered Buckles
Buckle Covering Machinery
Belt Linings & Backings



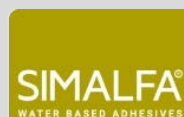
Automotive, Office and Aerospace

Simalfa Glue (Water-Based/
Hot Melt)
Seat & Back Suspension
Sisiara Seat Suspension



Foam Conversion

Simalfa Glue (Water-Based/
Hot Melt)





Product development

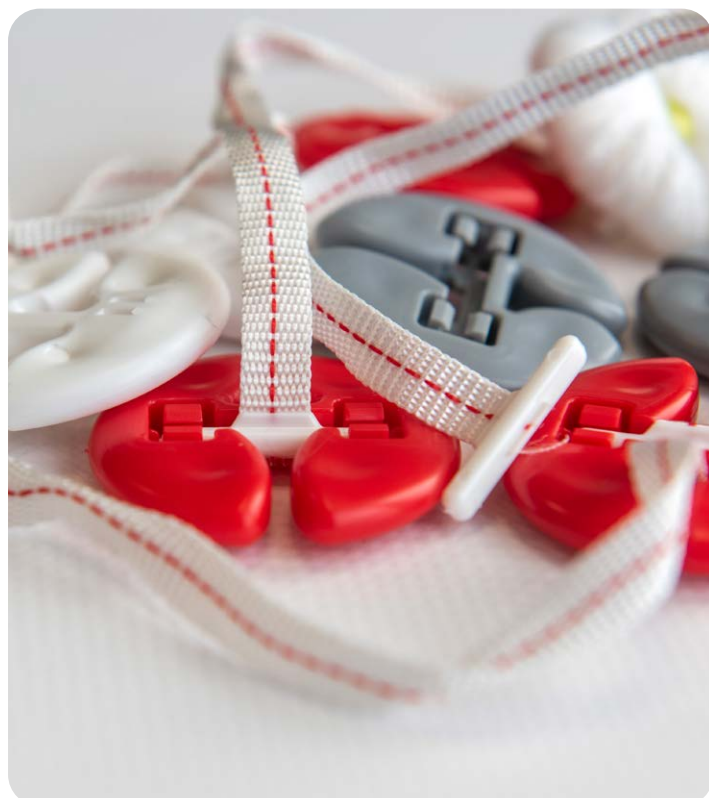
With advances in technology and through the introduction of new materials, there is a constant need to innovate within our various market sectors. We offer our manufacturing clients bespoke product development to ensure that they have the right components to meet their specific customer requirements.

Our tailored product development service includes everything from design, development and prototyping to full (outsourced) manufacture. Some examples of materials we have worked with include metal, plastic, wood, and various textiles.

“ Handy has been a key supplier to Millbrook Beds for over 25 years. They are a great supplier to work with as they have always been and continue to be one of the most innovative and reliable suppliers we work with. It’s great to have a supplier that if we have an idea or even a problem we can pass it to Handy and time after time they have the solution. ”

Ross Thurston, Millbrook Beds Ltd

MILLBROOK BEDS
HANDMADE ENGLISH BEDS SINCE 1946



Tufting service

Hand tufting mattresses and upholstery is a labour intensive process and can create a bottleneck within the production process. To maximise our customers’ tufting throughput we can supply tufting tapes/nylon loops bundled in an operator-friendly way with the tuft of your choice pre-attached at one end.



“ Handy Ltd supply us with a range of high quality components. They provide an excellent service. We have worked with them for over 20 years. Their tailored tuft assembly service enables a greater efficiency within our own production processes. ”

Sharron Cunningham,
Silentnight Beds Ltd

Button covering service

With design being a personal choice, our button covering service allows customers to choose from a wide range of button sizes and styles in the material of their choosing.

If you do not want to invest in upgrading your own button covering equipment then we will happily cover your buttons for you. You send your rolls of material to our factory and we convert these into the finished buttons of your choice.

“ We appreciate the excellent button covering service that Handy provides Whitemeadow Furniture. All products are to a high standard and their sales team are very efficient and always willing to help. ”



Richard Bailey
Head of Group Purchasing at
Whitemeadow Furniture Ltd



WHITEMEADOW



Bespoke packaging service

Already supplying some of the largest manufacturers, we make shipping and distribution of product components as simple as possible.

We operate a tailored product bagging service via our in-house automated packaging machinery. We are able to create bespoke combinations of components and bag accordingly. Normally these components would be supplied from our own stock, but customers can supply their own components and we pack these for them. We print on the bag your logo, instructions, if any, and customer specified QR code.

This service is of particular interest to manufacturers where there is a small element of component retro fitting or assembly once at the final customer. If you are interested in finding out more about the service or have any questions, please call us.



Sleeppeeze

ESTABLISHED 1924

“ Handy Ltd have been supplying us for over 25 years. We purchase more than 50 components from them, all forming a key part in our manufacturing processes. ”

David Morris, Purchasing Director at Sleeppeeze Ltd



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30 YEARS OF EXCELLENCE

Unit 9
Sovereign Business Centre
Stockingswater Lane
Enfield
Middlesex
EN3 7JX

To **find out more** about our products
and services for your sector,
email salesadmin@handyltd.co.uk
or visit www.handyltd.co.uk



Proud to support
The Furniture Makers' Company
the furnishing industry's charity

